



ORACLE®

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Oracle korporacija FY2002

- **\$10 Billion Revenue**
- **41,000 Employess**
- **60 (145) Countries**
- **12,000 Partners**
- **250,000 Customers**



Oracle Corporation

•Scale

- \$23.3B in revenue for FY09
- #1 in 40 product or market categories
- 345,000 customers in 145 countries
- 21,000 partners
- \$34B on 50 acquisitions, since 2005
- 85,000 employees (1 in 3 joined from acquisition)
- 5 million developers in Oracle online communities

•Innovation and Investment

- Over 3,000 products, with over 2,000 patents
- \$3B Research and Development this year
- 21,000 developers, running over 300,000 test scripts nightly
- 6,500 customer-driven enhancements yearly
- 1 million students supported
- 8,000 customer support specialists, speaking 27 languages
- 20,000 implementation consultants



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Database

- OLTP Database
- Data Warehousing
- Analytics
- Data Security
- High Availability
- Information Lifecycle Mgmt
- In-Memory Caching
- Embedded Databases
- Spatial Databases
- Enterprise Search
- Database Development Tools
- Management Tools
- Database Machine
- Exadata Storage

Middleware

- Application Server
- Application Grid
- SOA / Application Integration
- Business Process Management
- Business Intelligence
- Content Management
- Identity Management
- Data Integration
- Enterprise Portals
- Collaboration
- Java Development Tools
- Management Tools
- Hyperion Performance Mgmt

Applications

- E-Business Suite
- PeopleSoft
- Siebel
- JD Edwards
- Primavera Project Mgmt
- G-Log Transportation Mgmt
- Agile PLM
- Governance, Risk, Compliance
- Oracle Retail
- Oracle Banking
- Oracle Communications
- Oracle Utilities
- Oracle Insurance
- Oracle Public Sector/Taxation
- Oracle Health Sciences













Infrastructure

























- Linux Operating System
- Clusterware
- Storage Mgmt
- Server Virtualization
- Management Tools

Oracle Acquisitions

APPLICATIONS

TECHNOLOGY

Enterprise Deals	 
Business Applications	        
Project-Intensive	
Retail	   
Communications	    
Health Sciences	
Utilities	 
Banking	 
Insurance	 
Manufacturing	 

Enterprise Deals	 
Middleware Management	 
Performance Management	 
Identity Management	    
Content Management & Collaboration	   
Database	   
Systems Management	     

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*Subject to closing conditions



- Osnovan 1994
- 26 zaposlenika
- 63 partnera
- 4 Certified Partners

IT kretanja u 2008 ...

Tablica/Table 5.3. **SOFTVER VENDORI (globalni vendedori i domaći zastupnici/implementatori)**
SOFTWARE VENDORS (Global Software Vendors and Local Partner/Implementors)

Rang 2008 Rank 2008	TVRTKA COMPANY	Rang 2007 Rank 2007	Ukupni prihod 2008 (Kn mln) Revenue 2008 (Kn M)	Rast 08/07 (%) Growth 08/07 (%)	Ukupni prihod po radniku Revenue per Employee
1	ORACLE	1	134.33	54.7%	2.69
2	MICROSOFT	2	99.39	25.5%	1.81
3	SAP	6	64.10	62.8%	2.91
4	B4B	4	54.67	-0.4%	0.58
5	ALFATEC GROUP	5	51.49	23.7%	1.98
6	PERPETUUM MOBILE	3	40.18	-27.1%	0.87
7	MULTICOM	7	23.76	-6.5%	1.13
8	POSLOVNA INTELIGENCIJA	9	22.26	43.1%	0.59
9	ADACTA	8	21.35	26.3%	0.52
10	NORT	10	15.47	49.5%	2.58
	TOTAL		527.00	23.9%	1.32

Tablica/Table 5.4. **LOKALNI PROIZVOĐAČI SOFTVERA (vlastite gotove aplikacije i softverska rješenja po narudžbi)**
LOCAL SOFTWARE COMPANIES (Own Packaged Software and Software Customization)

Rang 2008 Rank 2008	TVRTKA COMPANY	Rang 2007 Rank 2007	Ukupni prihod 2008 (Kn mln) Revenue 2008 (Kn M)	Rast 08/07 (%) Growth 08/07 (%)	Ukupni prihod po radniku Revenue per Employee
1	INFODOM	1	77.91	3.7%	0.80
2	IN2	2	70.07	26.4%	0.44
3	SEDAM IT	3	46.89	3.6%	1.09
4	LOGOS	6	39.17	15.3%	0.93
5	SV GROUP	7	38.39	32.4%	2.02
6	POMAK	11	36.19	70.4%	1.45
7	DEKOD TELEKOM	4	35.92	1.2%	2.39
8	TIS OIS	8	33.70	18.3%	0.47
9	GISDATA	5	31.87	-7.1%	0.55
10	PI5	12	26.58	37.6%	0.57