Oracle and HP –
Delivering the
Next-Generation
Data Center Today

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Agenda

- HP's commitment to our customers technology for better business outcomes
- HP and Oracle integrated offerings better together
- HP Data Center Transformation experience
- Conclusion and options for follow-up
- Questions?



Data center challenges

Rapidly respond to business and customer needs

- "We struggle to meet service level agreements.."
- "We can't implement new projects fast enough.."

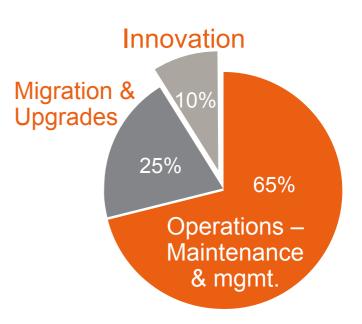
Reduce costs of operations and maintenance

- "Too many applications, too much customization..."
- "Escalating power and cooling costs..."

Enhance quality of service to enable business success

- "Ensuring business continuity..."
- "Meet Compliance requirements..."

IT budget allocation

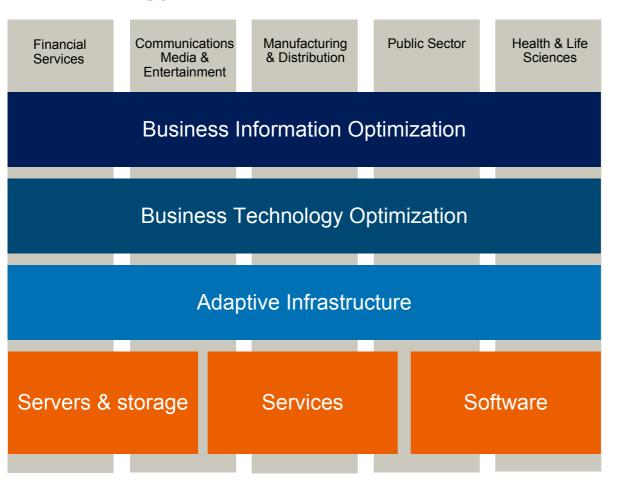


=> Shift resources from maintenance to innovation



HP Business Technology portfolio

Technology for better business outcomes



Customer needs:

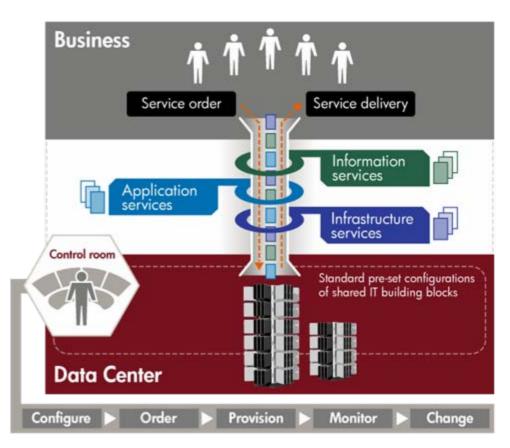
- Provide good information to enable better business decisions
- Lower risk to the enterprise with better control of the infrastructure
- Reduce the cost of technology while delivering more to the business



Adaptive Infrastructure

IT as an internal service provider to the business.

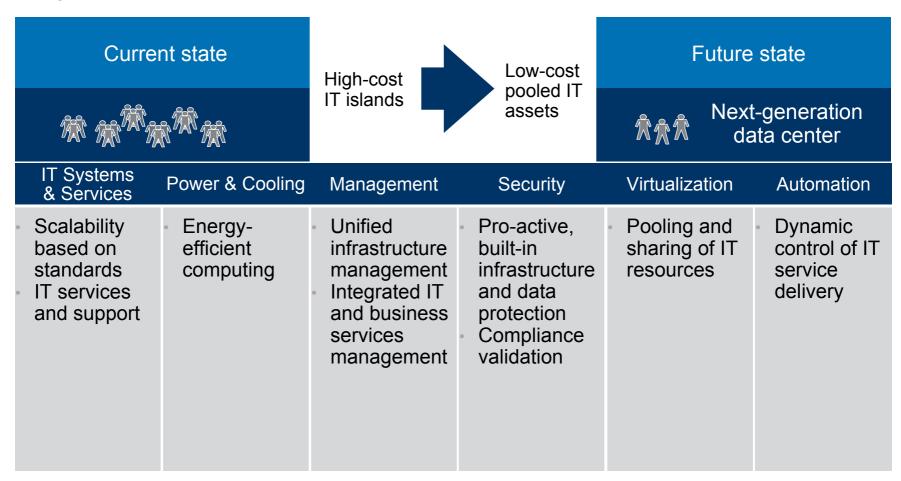
- Built-on standard, pre-set configurations of shared IT building blocks.
- Delivering standard IT services to the business users.
- Managed through automated IT processes.
- Built-in business continuity and availability.





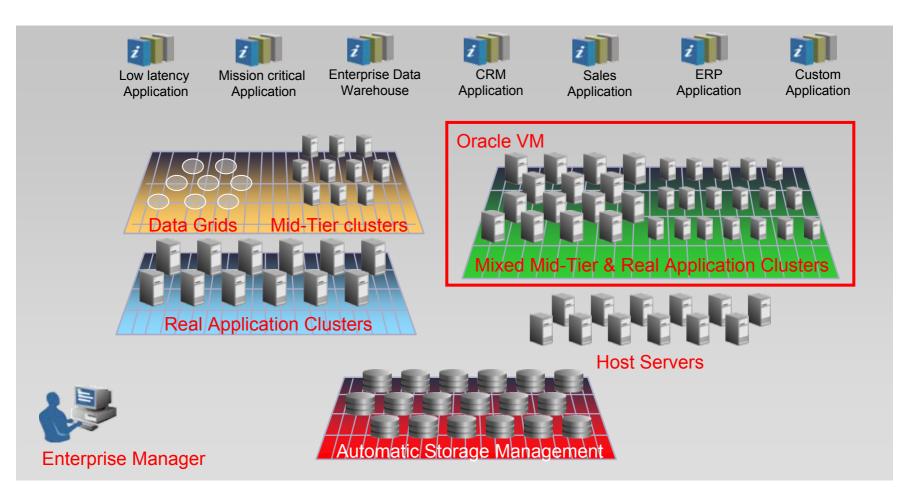
Adaptive Infrastructure

Key enablers



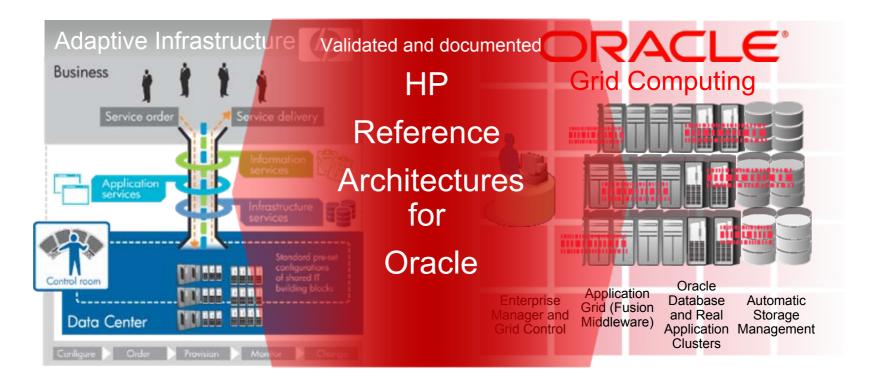


Oracle Grid Computing Infrastructure



Runs all applications and workloads

Better Together



- Reduce IT costs
- Enhance business agility
- Improve quality of IT service



Design Characteristics

HP Reference Architectures for Oracle Grid

High Availability **Agility** Performance Efficiency

Defining the: HP Reference Architectures for Oracle

- Address the key issues facing IT today
 - Enhance business agility
 - Improve quality of IT service
 - Reduce IT costs
- By demonstrating optimized integration of HP and Oracle technologies
 - Validated hardware and software integrations
 - Best practices knowledge transfer



www.hp.com/go/oracle



Value Proposition

HP Reference Architectures for Oracle Grid

Reduce costs

- Consolidation of Oracle environments into a grid of standard components optimizes sever utilization
- Infrastructure virtualization dramatically lowers administrative costs
- Modular design aligns cost with growth and brings volume economics to enterprise solutions
- HP Reference Architecture knowledge transfer accelerates time to deployment

Enhance Business Agility

- Grid architecture and IT process automation dramatic simplifies re-purposing of resources
- Shared infrastructure model enables SOA for faster, more efficient, application development
- Tiered storage simplifies information management

Improve Quality of IT Service

- Modular design facilitates rolling upgrades
- Dynamic resource flexing ensures high service levels
- Inherent availability of grid architecture reduces downtime
- Disaster recovery options ensure business continuity
- Modular scalability shatter performance boundaries



HP Reference
Architecture for
Oracle Grid on
HP BladeSystem





HP Reference Architecture for Oracle Grid on HP BladeSystem





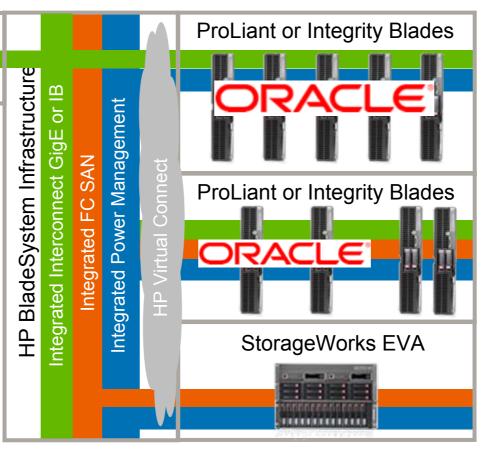




Management Servers



- · HP Insight Control
 - HP Insight Dynamics VSE
 - HP EVA Command View
- Oracle Enterprise Manager
 - Oracle Grid Control
 - Oracle Config. Pack
 - Oracle Tuning Pack



Oracle Fusion
Middleware
(Application Grid)

Oracle Real Application Clusters database

Oracle
Automated
Storage
Management

HP BladeSystem RA Functionality

Achieve the full potential of your Oracle Grid environment

Extended Functionality

- Rip and replace servers throughout the environment with no reconfiguration
- Automated server recovery
- Drag and drop dynamic db and application (de)provisioning in minutes vs. hours
- Consolidation with improved space and power efficiency
- Unified physical and virtual resource administration

Enabling technologies

- HP BladeSystem wire once design, HP Virtual Connect SAN and LAN abstraction
- HP Virtual Connect 'spares pool'
- HP StorageWorks EVA boot from SAN capabilities with HP Virtual Connect
- High density blade servers, with HP Thermal Logic
- HP Insight Dynamic VSE Logical Server management

For details on implementing this functionality see www.hp.com/go/oracle => Reference Architectures

To see the BladeSystem RA in action www.hp.com/go/solutiondemoportal => Oracle Reference Architectures



Value Proposition

Blade System Reference Architectures for Oracle Grid

Reduce costs

- HP BladeSystem 'wire-once' simplicity dramatically reduces administrative cost
- Oracle Enterprise Manager Grid Control business process monitoring simplifies troubleshooting
- · Modular design aligns cost with growth, improves server utilization and brings volume economics
- Consolidate on high density HP Blade servers and StorageWorks SAN reduces data center footprint
- · Improve power and cooling efficiency with HP Thermal Logic technologies
- HP Reference Architecture knowledge transfer accelerates time to deployment

Enhance Business Agility

- Dynamic resource flexing enabled by Oracle Grid, Virtual Connect and EVA Boot from SAN allows quick response to changing business requirements
- Grid Architecture enables composite application development and SOA deployment
- StorageWorks SAN enables boot-from-SAN and Virtualization

Improve Quality of IT Service

- Dynamic server replacement/migration and automated workload balancing ensure highest service levels
- Inherent availability of grid architecture with Virtual Connect and Insight Dynamic VSE reduce downtime
- Disaster recovery options from HP and Oracle ensure business continuity
- Modular scalability of Oracle RAC and HP BladeSystem shatter performance boundaries



HP BladeSystem c-Class

HP innovations that solve the biggest cost drivers and change barriers of today's datacenters

Build IT Change-Ready HP Virtual Connect architecture

Eliminating manual coordination across domains.

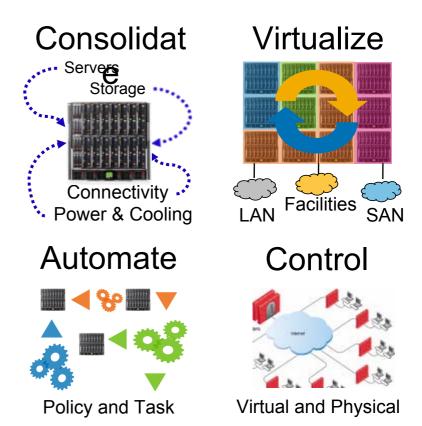
Build IT Energy-Thrifty

HP Thermal Logic technology

Most energy efficiency at a rack, row and datacenter level.

Build IT Time-Smart HP Insight Control management

Best savings, greatest control and most flexibility across your infrastructure.

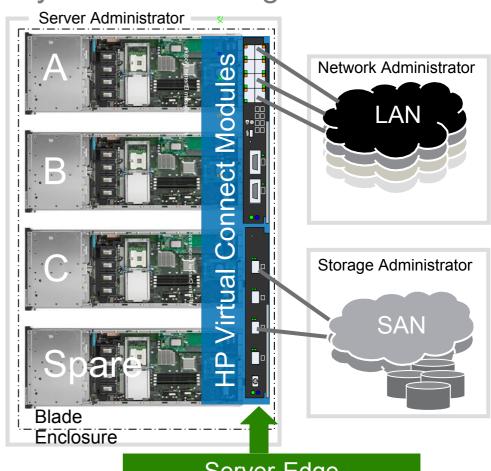


The new, modular building block of next generation data centers.

HP Virtual Connect Architecture

Boosts data center productivity with server-edge

- Simplifies networks: Reduces cables without adding switches. No new FC domains!
- Keeps end-to-end connections of favorite brands (Cisco, BNT, Brocade, McData, etc.)
- Cleanly separates server from LAN & SAN
- More efficient use of costly resources: Relieves LAN & SAN admins from tedious server maintenance & frees server admins to change servers quickly by themselves
- Maximum flexibility, easy to use: add, move, replace, upgrade without affecting LAN or SAN



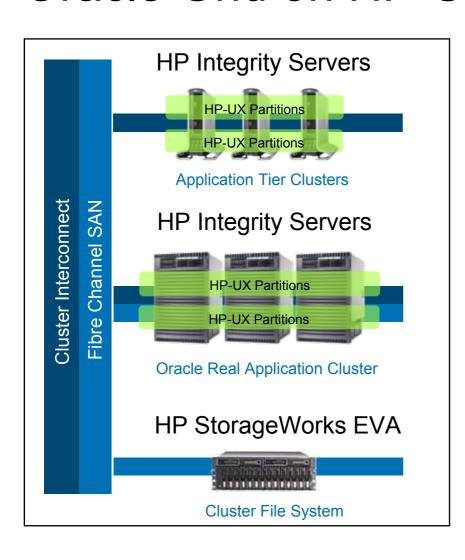
Server-Edge Virtualization

HP VSE
Reference
Architecture for
Oracle Grid on
HP-UX 11i





HP VSE Reference Architecture for Oracle Grid on HP-UX 11i



- Meeting Business Needs
 - Scale up, out and back automatically to meet mission critical SLAs
 - Dynamic resource partitions optimize server and utilization
 - Scalable architecture to meet the most demanding application requirements
- Key System Components
 - Oracle Real Application Cluster
 - Oracle Fusion Middleware
 - Oracle Enterprise Manager
 - HP Serviceguard Cluster File System
 - HP Virtual Partitions database
 - HP Resource Partitions apps
 - HP Systems Insight Manager



Value Proposition

HP-UX VSE Reference Architectures for Oracle Grid

Reduce costs

- HP-UX VSE server partitioning and workload management improves server utilization
- HP Integrity Servers and HP Thermal Logic technologies improve power and cooling efficiency
- Oracle Enterprise Manager Grid Control business process monitoring simplifies troubleshooting
- HP Reference Architecture knowledge transfer accelerates time to deployment

Enhance Business Agility

- Dynamic resource flexing enabled by HP Virtual Server Environment and Oracle RAC allows quick response to changing business requirements
- Grid Architecture enables composite application development and SOA deployment
- StorageWorks SAN enables boot-from-SAN and Virtualization

Improve Quality of IT Service

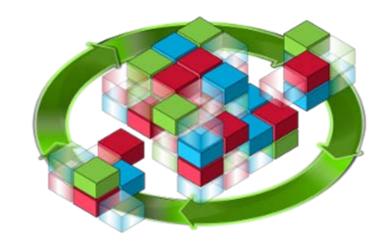
- Grid architecture and HP Service Guard ensure highest availability
- Disaster recovery options from HP and Oracle ensure business continuity
- Highly available HP-UX on Integrity Servers mean less downtime
- High performance Integrity severs meet the most demanding performance requirements



HP Insight Dynamics – VSE

Continuously analyze and optimize your infrastructure

- Bring the flexibility of virtualization to physical servers
- Real-time capacity planning for servers and power
- Control physical and virtual resources in the same way
- Builds on the value of HP Systems Insight Manager, Insight Control and Virtual Server Environment



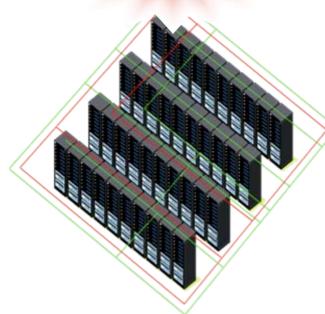
Addressing key data center issues: cost, speed, quality and energy



HP Thermal Logic

Energy optimization and control

Up to 40% power savings



Energy-saving solutions from chip to chiller and beyond

Optimize the infrastructure for sustainable computing

- · Dynamic smart cooling
- · Data center solution building program
- Power-efficient distribution

Virtualize and actively manage for energy effectiveness

- · Energy-aware provisioning
- Virtualization
- Insight Power Manager

Use every watt efficiently

- Energy-optimized systems
- High-efficiency power supplies
- BladeSystem
- Engineered with energy-efficient component



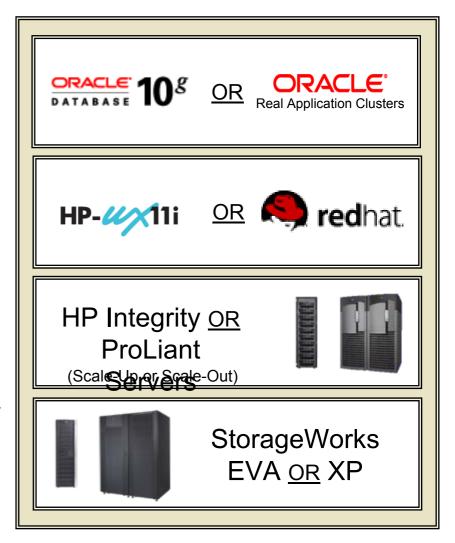
Data Warehouse offerings





HP Reference Configurations for Oracle Data Warehousing

- Validated, balanced configurations to accelerate time-to intelligence and ensure results
 - Dedicated HP & Oracle engineering
 - Benchmarked and characterized across various DW/DM workloads for simplified, accurate planning
 - Based on benchmarks, POCs, best practices & customer implementations
 - Options based on budget, performance & architectural requirements
 - Full range of packaged service offerings or customized to fit any requirements



Data Center Transformation





The world's leading provider of enterprise applications

Hospitality and retail industries

- Problem: Provide Software as a Service (SaaS) solutions to support data center activities while managing growth at 50% per year
- Solution: Datacenter transformation with HP BladeSystem, EVA, and Insight software



32:1 consolidation

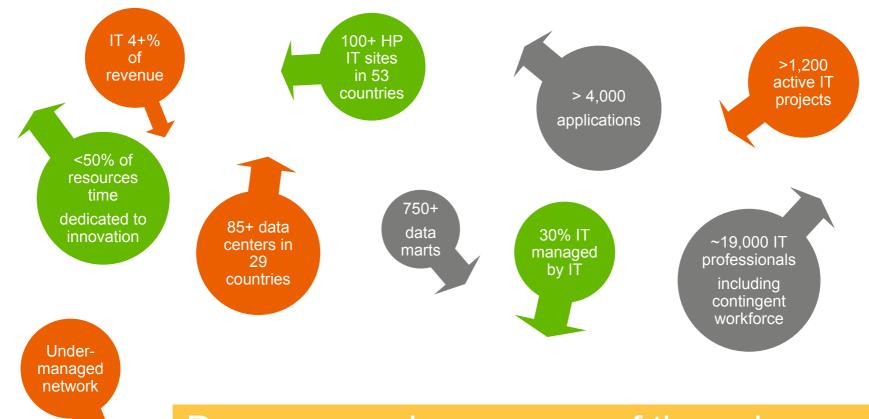
Reclaimed 28 racks

Results: Dramatic simplification of 35% fewer IT staff to manage audit and compliance requirements plus redefined economics of their infrastructure

Reduced energy use by 40%

HP IT Transformation Experience

2005 Too many directions, not enough connections



Do you experience some of these issues



2008 HP-IT NGDC The right direction. The right connections.







Conclusion



Priorities

- Align IT investment with business outcomes
- Improve IT agility
- Reduce operating costs
- Enhance quality of service



Initiatives

- Consolidation and Virtualization
- Data Center Automation
- Business Continuity and Availability
- Energy and Space Efficiency

HP can help



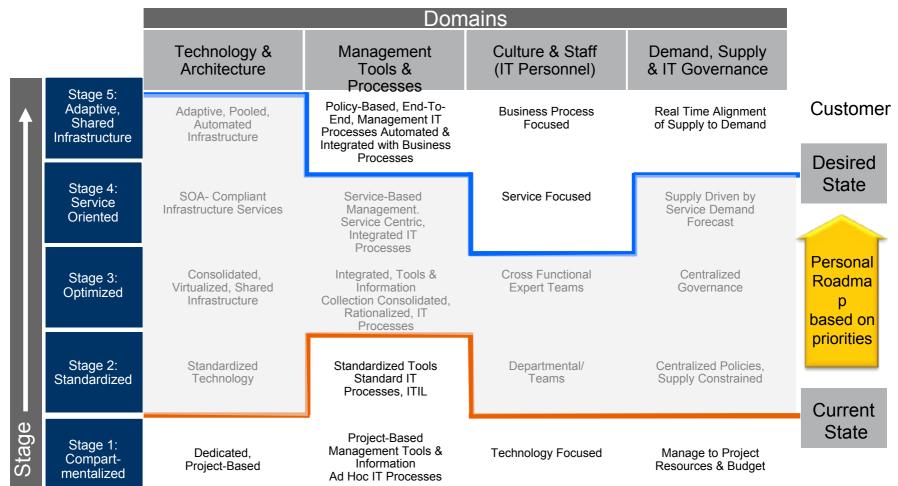
HPS Data Center Transformation Portfolio of Services at a Glance

	Data Center Strategy	Data Center Design	Data Center Transition	Data Center Operation	Data Center Continual Improvement
Management & Operations		Sei	rvice Manager	TICIT	ourcing Service
Applications & Information	Applic	ation Moderni Transforma		Application Ma	nagement
IT Infrastructure		Bu a Center Cons a Center Virtu	solidation	uity and Availa Mission Critica	
Facilities	E	Data C YP MCF Critic		s Education S ervices	ervices



Adaptive Infrastructure Maturity Model

Current and desired state based on standard metrics

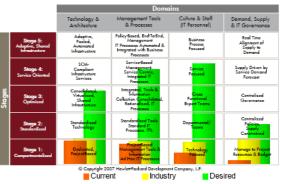




Next steps

- Do you want to hear more about HP Reference Architectures for Oracle?
- Do you want to assess your Data Center current state and define the desired state
 ?
- Do you want to simulate your Data Center Transformation at a strategic level?
- Contact your HP
 Representative or HP
 preferred partner





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5 June 2007



HP logo orange on white

Technology for better business outcomes



Links to additional information

- HP Reference Architectures for Oracle Enterprise Businesses
 http://h71028.www7.hp.com/enterprise/cache/387007-0-0-0-121.html
- HP Solutions Demo Portal for Oracle Solutions
 <a href="http://h20324.www2.hp.com/hpsdp/index.jsp?auto=1&ib=5023804&category_id=&demo_id="http://h20324.www2.hp.com/hpsdp/index.jsp?auto=1&ib=5023804&category_id=&demo_id=
- Oracle Grid Computing Achieved <u>http://h71028.www7.hp.com/ERC/downloads/4AA0-0094ENW.pdf</u>
- HP Reference Architecture for Oracle Grid on HP Blade System http://h20195.www2.hp.com/V2/GetPDF.aspx/4AA1-2243ENW.pdf
- HP Data Center Transformation Services <u>http://h71028.www7.hp.com/ERC/downloads/4AA1-5485ENW.pdf</u>
- Dynamic Provisioning Model for Oracle Grid on HP BladeSystem
- http://h20195.www2.hp.com/V2/GetPDF.aspx/4AA1-2102ENW.pdf

